



Paliria Group is looking for a Sales Operations Specialist with strong analytical mindset to support our commercial team! The ideal candidate needs to have deep understanding of sales process and previous experience in FMCG or retail sector.

Sales Operations Specialist

Role Mission:

Analyses and presents information on sales to support and facilitate Commercial and Sales team to the decision-making process for achieving company's sales targets.

Main Responsibilities:

- Ensures the timely preparation of various commercial reports and analysis on periodical basis (budget, briefs, sales performance).
- Contribute to improving/updating existing reports with new proposals, which are geared to best contribute to decision making.
- Ensures effective administrative support to sales team and maintenance of sales records.
- Records the evolution of pricing assuring information accuracy.
- Provides analytical support to enhance sales performance.

Candidate Profile:

- Academic degree in Business Administration or Statistics /Finance
- 2-4 years of relevant experience in FMCG or retail company
- Very good knowledge of English (both written and verbal)
- Excellent MS office knowledge, especially in Microsoft Excel
- Familiarity with ERP systems (Atlantis or SAP) and other statistical applications would consider as an asset
- Analytical mindset with the ability to understand the sales process and operations
- Results-oriented approach with keen attention to high quality, details and accuracy
- Excellent communication and prioritization skills
- Teamwork and self-motivation

The Company Offers:

- Competitive salary
- Private health insurance
- Pleasant and modern working environment
- Opportunities for career development in a fast-growing international environment

Please, send us your resume at: cv@paliria.com